

MEMBER



APPI Savings Solutions

The Savings Solutions program is available to FPPA members as a members-only benefit. Through the program APPI identifies and implements options that reduce the costs of each member's energy, utility, and telecommunications services. Members pay no upfront, hourly, or retainer fees. APPI is only compensated when it demonstrates and delivers savings and/or refunds. APPI Savings Solutions available to members are:

Electricity Buyers Program

- Analyzes existing electricity accounts and supplier contracts.
- Solicits offers from qualified electricity suppliers.
- Works to obtain the best rate and reliability, contract terms and conditions.
- Handles all paperwork and manages the transition to the new supplier.
- Oversees electricity accounts moving forward for optimum performance.
- Monitors the market for new opportunities and continues its due diligence of suppliers.

Natural Gas Management Program

- Provides natural gas risk management tools.
- Provides ongoing advisory assistance, including the development and implementation of Request for Proposals, monitoring of suppliers, and review of bids and contracts.
- Assists in the negotiation of more favorable terms and conditions.

Utility Audit Service

- Analyzes existing electricity, natural gas, water, recycling, waste removal, freight, check processing, credit card processing, and telecommunications (voice and data) services.
- Identifies incorrect fees, billing errors, and overpayments.
- Analyzes rate structures and tariffs for savings opportunities.
- Corrects billing errors, and adjusts bills moving forward for immediate savings.
- Secures refunds on monies due from billing errors or incorrect rate structures.
- Evaluates alternate service providers and program options that reduce the cost of service.
- Monitors your accounts to assure billing integrity and savings.

Demand Side Services

- Identifies, implements, and monitors specific solutions and products for increasing energy efficiency.
- Reduces energy usage through infrastructure improvement.
- Proposed energy savings pay for mechanical system upgrades.

Learn more about Savings Solutions for your business.

Contact APPI at **(800) 520-6685** or complete the form below and **fax to APPI at (410) 749-8769**.

Contact Name: _____ Company Name: _____
Telephone: _____ Email: _____

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